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ANNUAL REPORT



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BOARD CHAIR AND PRESIDENT/CEO REPORT

In 2024, we celebrated 90 years in business. Our longevity is due to our strong leadership, sound decision-making, agility, exceptional employees, and the support of our loyal members.

We are committed to delivering affordable products and services that help our members achieve their financial goals. Access to banking services and financial education is essential to help people build financial health and well-being, and so we continue to focus on expanding our presence in the community.

In May 2024 we opened an ATM in West Fresno – the only full-service credit union ATM in the 93706 zip code. Usage of the ATM has exceeded our expectations, demonstrating the need for access to critical banking services in an often overlooked part of our community. We also launched our new Mobile Branch last year. This full-service branch and ATM on wheels visits school sites, attends community events, and also travels to areas where we don’t have a branch presence, providing accessible and convenient banking services.

In addition to serving our members, we also serve our communities through event sponsorships and free financial wellness education. In 2024, we supported more than 300 organizations, events and programs including the Marjaree Mason Center, Valley Caregiver Resource Center, Merced County Office of Education Parent Institute, Porterville Chamber Jr. CEO Program, Boys & Girls Clubs, San Luis Obispo Chamber Annual Dinner Reception, FUSD Black Student Unions 10th Anniversary Black History Month Program, and Habitat for Humanity. We also joined with other nonprofits to sponsor backpack giveaway events that provided more than 4,700 children with a free backpack and school supplies. Last year, more than 14,700 people attended our free financial education workshops and classroom presentations, where they learned valuable money management skills that will empower them to make wise financial decisions.

In recognition of our philanthropy and commitment to inclusion and financial wellness, EECU received the Outstanding Corporation Award from the Association of Fundraising Professionals California Valley Chapter. We were also honored to receive the Visionaries Award from the State Center Community College Foundation for sponsorships totaling more than \$1 million that support scholarships, academic programs, and capital campaigns. EECU was recently voted Best Credit Union for the 19th year in a row in The Fresno Bee Best of Central California The People’s Choice Award. These awards mean so much to us and we appreciate the recognition.

Credit Unions are about “people helping people,” and it is especially important to help people in times of need. Last year, we provided much-needed financial support to aid our members whose lives were disrupted by storms, hurricanes, wildfires and other devastating natural disasters. We also provided support to members affected by job loss or a reduction in income. When times get tough, we provide compassion, understanding, and options to give our members peace of mind and a path forward.

Our commitment to financial assistance extends to members struggling with the rising costs of college tuition. Through our student grant program, we annually award \$100,000 in student grants to help defray tuition costs and other educational expenses. To date, we have awarded more than \$1.9 million to help our student members achieve their academic goals.

EECU is a safe, sound and fiscally strong financial institution that has weathered many economic challenges since our founding in 1934. Our Board of Directors and management team act in the best interests of our membership and make prudent decisions to maintain EECU’s solid financial position. Our experienced staff delivers excellent service at every touchpoint and builds strong relationships by elevating the member experience beyond expectations.

We are very proud of all that we accomplished in 2024 and we are grateful for your continued membership and loyalty. We look forward to serving all of your financial needs now and in the future.

Walter A. Franzell, Chair, Board of Directors
Elizabeth J. Dooley, President/CEO

MINUTES OF THE ANNUAL MEETING OF THE MEMBERSHIP EDUCATIONAL EMPLOYEES CREDIT UNION

June 14, 2024, 7:30 p.m

CALL TO ORDER

Elizabeth J. Dooley, President/CEO, welcomed everyone to EECU's Annual Meeting, which was held at Fresno Chaffee Zoo and began at approximately 7:31 p.m. She introduced herself and asked if anyone wanted a copy of EECU's Annual Report, which included EECU's income statement, balance sheet and a timeline of the credit union's history for the past 90 years. Copies of the report were distributed to those who requested copies. She also offered copies of EECU's full audited statements of financial condition as of year-end 2023 to any interested members. She noted that the parliamentarian for the meeting was Sean T. O'Rourke, an attorney at Petrie, Leath, Larrivee, and O'Rourke, LLP.

President/CEO Dooley commented that after hosting virtual Annual Meetings for the past four years because of the pandemic, EECU is thrilled to return to an in-person meeting this year. EECU is celebrating its 90th year, and this special evening at the zoo is our way of saying thanks to all of our members for banking with us.

PRESIDENT/CEO'S COMMENTS

President/CEO Dooley pointed out that since its founding in 1934, EECU has experienced steady growth. Today EECU is the largest credit union based in the central San Joaquin Valley, serving more than 370,000 members with over \$4.7 billion in assets. Much has changed over the past nine decades, but the most important thing to EECU has always been putting our members first. She thanked the members for coming to the special Member Appreciation Event and Annual Meeting. EECU is super excited to be celebrating its 90th anniversary this year and we look forward to serving you for many more years to come.

President/CEO Dooley shared that EECU is also excited to be selected as the Best Credit Union for the 18th year in a row in The Fresno Bee Best of Central California The People's Choice Award. And, for the first time, EECU also received the Gold Award for best auto loans and the Silver Award for best home mortgage. EECU is honored to be voted the Best Credit Union, and we believe we have the best members!

President/CEO Dooley thanked everyone again for joining the meeting and for their loyal membership. She introduced Walter Franzell, Chair of the Board.

BOARD CHAIR'S COMMENTS

Chair Franzell thanked everyone for joining the meeting. He explained that for 90 years, EECU has been a trusted source for safe and affordable financial services, which helps contribute to our growth. More than 15,600 members joined EECU last year and our net worth increased to 12.54 percent as of year-end 2023. The credit union also achieved a significant lending milestone last year by reaching \$2 billion in our loan portfolio. He thanked the members for contributing to EECU's growth and success. On behalf of our Board of Directors and Supervisory Committee, he also thanked President/CEO Beth Dooley for her leadership. Our CEO, management team, and staff deserve recognition for their dedication and commitment to the credit union and its members.

MEETING CALLED TO ORDER

Chair Franzell called the 2024 Educational Employees Credit Union Annual Meeting to order at 7:40 p.m. and announced the purpose of the meeting was to celebrate EECU's successes, show appreciation to our members, and:

- Fulfill the requirement for an annual meeting of the membership;
- Present our Annual Report, including our financial statements;
- Approve the minutes from last year's Annual Meeting; and
- Report our election results.

EECU's Annual Report includes:

- A combined message from our President and CEO and the chair of our Board of Directors;
- A message from our Supervisory Committee;
- Our unaudited Balance Sheet and Income Statement as of March 31st, 2024; and,
- The minutes of last year's Annual Meeting.

Chair Franzell introduced EECU's officials and asked them to stand as he called their names.

- Members of the 2023-2024 Supervisory Committee are:
 - William Clark, Chair;

- Nikolaus De Jong; Secretary
 - Saeng Bunsy;
 - Laurie Madden; and
 - Kathryn Ortega-Jones.
- Members of our 2023-2024 Board of Directors are:
 - Ali Nekumanesh, Vice Chair;
 - Lisa Cutts, Treasurer;
 - Mike Snell, Secretary;
 - Phil Neufeld;
 - David Roberts;
 - Derek Scharton;
 - Brad Stevens; and
 - Darcy Williams.

Chair Franzell shared that it was his honor and pleasure to serve as the Chair of the Board of Directors.

- EECU's four associate volunteers are:
 - Joshua Bogdanov;
 - Rose De Azevedo;
 - Mary Fast; and
 - Molly Lao.
- The three members in EECU's emeritus program are:
 - Tom Borchardt;
 - Rick Browning; and
 - Barbara Thomas.

QUORUM

Chair Franzell declared that according to EECU's Bylaws, a quorum of at least 25 members must be present to conduct the Annual Meeting. He confirmed that 1,756 members were present, constituting a quorum.

APPROVAL OF MINUTES

Chair Franzell referred to the minutes of the last Annual Meeting on June 16, 2023, and noted that they may be found in the Annual Report available on EECU's website. He asked for a motion to approve said minutes, noting that the makers of the motion must be EECU members.

ACTION

Mark Perez moved to approve the minutes of the Annual Meeting of the EECU membership held on June 16, 2023. The motion was seconded by Sandra Escareno, voted on, and passed.

ELECTION REPORT

Chair Franzell introduced Dick Ashjian, Senior Vice President (SVP) of Risk Management and an Inspector of Election, who provided the Election Report.

SVP Ashjian explained that each year, EECU seeks volunteers from the membership to run for the Board of Directors and the Supervisory Committee. From November 2023 through January 2024, potential candidates were sought through various channels, including EECU's newsletter, social media, and website. As a result of the nomination process, four members were nominated for the Board of Directors and three for the Supervisory Committee. As there were no challengers to the nominated candidates, the Board of Directors has declared that those nominated are elected without the need for an election.

Elected to the Board of Directors for three-year terms were Lisa Cutts, Walter Franzell and Ali Nekumanesh. Brad Stevens was elected to the Board of Directors for a one-year term.

Elected to the Supervisory Committee for three-year terms were Laurie Madden and Kathryn Ortega-Jones. William Clark was elected to the Supervisory Committee for a two-year term.

The Chair of the EECU Nomination and Election Committee and the inspectors of the election have now reported the results of this election, which was conducted in conformity with the provisions of applicable law and our bylaws.

ADJOURNMENT

With no further business on the agenda, Chair Franzell concluded the business meeting at 7:47 p.m. and thanked everyone for joining EECU's Annual Meeting.

Walter Franzell, Board Chair
Bridgette Walker, Executive Assistant

Balance Sheet

As of March 31, 2025

Assets

| | |
|---------------------------|------------------|
| Member Loans | \$ 2,207,403,382 |
| Allowance for Loan Losses | (29,817,531) |
| Deferred Loan Fees | 8,403,534 |

Net Loans to Members \$ 2,185,989,385

| | |
|--|---------------|
| Accrued Interest Receivable | \$ 11,697,916 |
| Cash/Cash Equivalents | 598,825,913 |
| Investments | 2,059,329,709 |
| Unrealized Invest. Holding Gain (Loss) | (94,041,341) |
| Property and Equipment | 24,754,907 |
| NCUSIF | 40,446,191 |
| Other Assets | 106,013,705 |

Total Assets \$ 4,933,016,385

Liabilities and Equity

Liabilities \$ 62,227,574

| | |
|----------------------------|---------------|
| Regular Shares | 2,105,081,925 |
| I R A Shares | 43,461,236 |
| Special Share Certificates | 1,016,237,149 |
| I R A Certificates | 118,985,361 |
| Share Drafts | 1,019,037,070 |

Total Member Liability 4,302,802,741

Total Liabilities \$ 4,365,030,315

| | |
|---|----------------|
| Retained Earnings | \$ 667,364,150 |
| Unrealized Invest. Holding Gain (Loss) | (94,041,341) |
| Unrecognized Postretirement Gain (Loss) | (5,336,739) |

Total Liabilities and Equity \$ 4,933,016,385

Income Statement

April 1, 2024 – March 31, 2025

Revenue

| | |
|--------------------------------|----------------|
| Income from Loans | \$ 114,130,778 |
| Income from Investments | 62,892,682 |
| Fees and Charges | 21,929,655 |
| Miscellaneous Operating Income | 47,612,334 |

Total Revenue \$ 246,565,449

Interest Expense

| | |
|------------------|------------|
| Dividend Expense | 46,561,173 |
| Interest Expense | 412,054 |

Total Interest Expense \$ 46,973,227

Operating Expense

| | |
|------------------------------------|---------------|
| Employee Compensation and Benefits | \$ 54,227,751 |
| Education and Development | 935,892 |
| Office Occupancy Expense | 5,879,448 |
| Office Operations Expense | 18,433,303 |
| Educational/Promotional | 6,417,018 |
| Loan Servicing Expense | 18,919,247 |
| Professional and Outside Services | 10,192,514 |
| Provision for Loan Losses | 11,988,291 |
| Miscellaneous Expense | 637,356 |
| Sundry Expense | 2,736,306 |

Total Operating Expense \$ 130,367,126

Net Income \$ 69,225,096

A MESSAGE FROM THE SUPERVISORY COMMITTEE

The Supervisory Committee members are elected by EECU members. The Committee's primary responsibility is to work with management to engage an independent CPA firm to perform annual audits of the credit union's financial statements and verification of member accounts. Further, the Committee oversees and reviews the activities of the internal audit department, and works with state and federal regulators to ensure that the credit union's policies, procedures and internal controls are adequately designed to protect members' assets.

The Supervisory Committee reports that EECU continues to be a financially sound credit union and remains committed to ethical business practices, honesty, and financial integrity at every level.

The Committee retained the services of Moss Adams LLP, a national CPA firm, to perform the annual financial statement audit and verification of members' accounts. I am pleased to report that, in their opinion, the balance sheets and related statements of income fairly present, in all material respects, the financial position for EECU and conform with generally accepted accounting principles. Combined with periodic regulatory examinations and planned internal audits, members should feel confident that the credit union's financial performance and operations are regularly evaluated for safety and soundness.

We wish to express our appreciation to the Board of Directors, management and staff for their continued cooperation and diligence.

William Clark
Chair, Supervisory Committee



Mailing Address

P.O. Box 5242
Fresno, CA 93755

Toll-Free Nationwide

1-800-538-3328

Personal Telephone Access

1-800-649-4PTA (4782)

Website

myEECU.org

Branch Hours

Monday – Thursday
9 a.m. – 5 p.m.

Friday
10 a.m. – 6 p.m.

Clovis West branch

Monday – Friday 8:30 a.m. to 4:30 p.m.

Member Service Center Hours

Monday – Friday
7 a.m. – 7 p.m.

Saturday
9 a.m. – 1 p.m.

Branch Locations

| | |
|-------------|-------------|
| Clovis | Porterville |
| Fresno | Reedley |
| Hanford | Sanger |
| Madera | Selma |
| Merced | Tulare |
| Paso Robles | Visalia |

EECU Size Ranking (by assets)

As of December 31, 2024

| | |
|----------------------------|-----------|
| Central San Joaquin Valley | 1 |
| California | 16 |
| United States | 85 |

Board of Directors

Walter A. Franzell, Chair
Ali Nekumanesh, Vice Chair
Lisa Cutts, Treasurer
Mike Snell, Secretary
Phil Neufeld
David A. Roberts
Derek Scharton
Brad Stevens
Darcy Williams

Supervisory Committee

William Clark, Chair
Nikolaus De Jong, Secretary
Saeng Bunsy
Laurie Madden
Kathryn Ortega-Jones